

Curriculum Vitae (CV) short version

Project Manager / Operations Director / CTO

Mark Bosnjak has over 8 years telecoms experience in sales support, technical and project management roles. He has a successful track record in bidding, designing, and implementing cellular networks in markets across Europe, South America and Africa.

Focus areas:

Sales and sales support (construction and telecoms services, network infrastructure),

Contract management (contract clarification and amendments, work variations, price negotiation),

Planning and Control management (progress control, supply and procurement of equipment and services, resource planning, budgeting, financial control),

Turnkey projects and Startup projects (company establishment, subcontractor evaluation and contracting, staff recruitment, process definition, competency development).

Professional experience:

NIGERIA: 05/2003 to 04/2004, GSM dualband 900/1800 nationwide network for "**Nigerian mobile telecommunications**" (M-tel), employed at LM Ericsson (Nigeria) Ltd., as Project Manager and sales support.

NIGERIA: 02/2003 to 04/2003, CDMA2000 1X nationwide network for "**Reliance Telecommunications**" (Reltel), employed at LM Ericsson (Nigeria) Ltd., as Project Manager and sales support.

NIGERIA: 03/2002 to 01/2003, GSM dualband 900/1800 nationwide network for "**Nigeria Telecommunications**" (Nitel), employed at LM Ericsson (Nigeria) Ltd, as Project Manager and sales support.

BRAZIL: 05/2001 to 12/2001, GSM singleband 1800 network for "**Telemar**", employed as Regional Planning & Control Manager.

BRAZIL: 01/2001 to 04/2001, Project Management Support for GSM network deployment, employed at Ericsson Telecomunicacoes S/A., as Project Management Consultant.

CZECH REPUBLIC: 11/1999 to 01/2001, GSM dualband 900/1800 network for "**Cesky Mobil**" (Oskar), majority owned by **TIW**, employed at Ericsson spol s.r.o., as Zone Manager.

CROATIA: 08/1998 to 10/1999, GSM singleband 900 nationwide network for "**Vipnet**", majority owned **Austrian Mobilkom**, employed at Ericsson Nikola Tesla d.d. as Project Manager.

BJELARUSIJA: 09/1998 to 12/1998, GSM singleband 900 nationwide network for "**SB Telecom**", employed at Ericsson Nikola Tesla d.d. as Project Manager and sales support.

CROATIA: 09/1997 to 08/1998, NMT 450 nationwide network for "**Croatian Telecommunications**" (HT), employed at Ericsson Nikola Tesla d.d., as Project Manager and sales support.

YUGOSLAVIA AND RUSSIA: 1996 to 1998, DRA 1900, and various PSTN networks while employed at Ericsson Nikola Tesla d.d., as Project and Technical Manager.

AUSTRALIA: Before 1996, Civil Works and hydraulic systems for "**N.S.W. State Rail Authority**", employed at Direct Engineering Pty. Ltd., as Construction Supervisor.

Further information:

The long version of this curriculum vitae is available upon request.

Mark Bosnjak

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Education:

1990 – 1994 The University of Sydney,
Bachelor of Electrical Engineering in
Information Systems Engineering
Honours Class 2 (top 10%)

Languages:

English: native language

Croatian: fluent written & oral skills